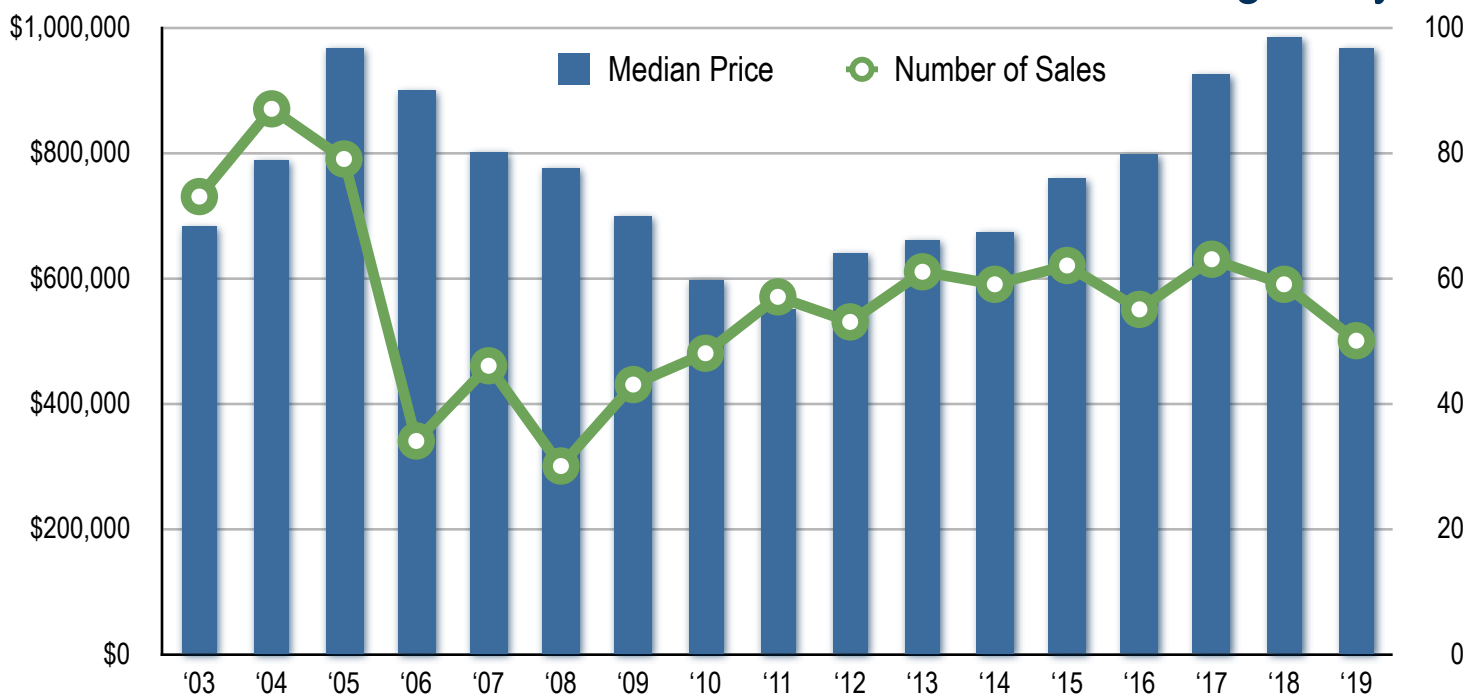


# Bodega Bay Market Summary - November 2020

Artisan   Sotheby's INTERNATIONAL REALTY	Bodega Harbour	All Bodega Bay (including Bodega Harbour)
Number of Homes <sup>1</sup>	680	1,247
Sold Current 12 Months	43	65
Sold Prior 12 Months	28	50
Current Turnover Rate <sup>2</sup>	6.3%	5.2%
Prior Turnover Rate	4.1%	4.0%
Active Listing Inventory	1	2
Unsold Inventory Index <sup>3</sup>	0.3	0.4
Current Median Price <sup>4</sup>	\$1,300,000	\$1,140,000
% Change Year-Over-Year <sup>4</sup>	↑26.5%	↑26.7%

## Annual Median Prices and Sales Volume for Bodega Bay



<sup>1</sup> The approximate number of residential units in the area: single family, multi-family or ranches

<sup>2</sup> Sales as a percentage of units built. Forty-year US average = 6%. A lower rate = buyers market. A higher rate = sellers market.

<sup>3</sup> The number of months it will take to sell the inventory of listings based on current sales activity. A four-month to six-month supply is generally considered a stable market. Less than four months is a seller's market while more than six months is a buyer's market.

<sup>4</sup> Twelve-month rolling median price